

Wise Financial Thinking for Life

Sagicor Financial Corporation Financial Results for the Three Months ended March 31, 2008

CHAIRMAN'S STATEMENT

The Sagicor Group has had a positive start to financial year 2008, recording overall net income of US \$20.0 million for the three-month period ended March 31, 2008. Net income attributable to shareholders totalled US \$13.5 million which represents an increase of 36.4% over the corresponding amount in 2007.

The earnings per share for the period totalled US 4.9 cents per share and the annualised return on shareholders' equity was 11.9%. This trend is consistent with previous years and the performance is ahead of expectations.

Net premium revenue for the quarter totalled US \$138.9 million which represents an increase of US \$42.3 million when compared with the first quarter in 2007. Sagicor at Lloyd's, which was acquired during the third quarter of 2007, contributed US \$29.9 million in net premium revenue for the period, while other operating subsidiaries contributed US \$12.4 million in premium growth, representing for them an increase of 12.8% over 2007.

Net investment and other income for the period was US \$81.4 million, an increase of 17.1% over 2007. Our investment portfolio continues to perform well and our other income, which is earned from financial and insurance services, continues to grow.

Benefits reached US \$118.1 million for the period, an increase of US \$26.6 million when compared with 2007. Sagicor at Lloyd's contributed US \$13.1 million in property and casualty benefits during the period. Expenses also increased over first quarter 2007, a major component being the distribution costs associated with Sagicor at Lloyd's.

During the first quarter, Sagicor acquired the Caribbean insurance portfolio of Industrial Alliance Insurance and Financial Services Inc. This portfolio, which is concentrated in Curaçao and Aruba, has approximately 11,000 life insurance policies, assets of US \$53.6 million and a strong distribution network. In this regard, we are pleased to welcome the Guillen Agency of Curaçao to the Sagicor Group. This agency, which formerly wrote business for Industrial Alliance, has now contracted with Sagicor to continue to service the policyholders in Curaçao and to market Sagicor products in that country.

In addition, during this first quarter, Sagicor acquired a 77% interest in Barbados Farms Limited, a publicly listed company in Barbados, which is engaged in agriculture and property development. The acquisition price was US \$39.7 million and the consideration was made up of a combination of 65% Sagicor shares and 35% cash. As a result, we issued 10,319,819 new Sagicor shares to former shareholders of Barbados Farms and we welcome these

shareholders to Sagicor. The transaction produced a gain on acquisition of US \$5.1 million, based on the estimated fair value of the net assets of the acquired company.

Our subsidiary, Pan Caribbean Financial Services Limited (PCFS) successfully raised Jamaica \$1.26 billion (US \$17.8 million) of five-year, 12.5% cumulative, redeemable preference shares. These funds have been raised by PCFS to capitalize on a favourable taxation position, diversify its capital sources, lengthen its liability profile, and to provide the capacity in its core business lines.

As of March 31, 2008, the Group's total assets stood at US \$3.8 billion and total equity amounted to US \$600.9 million. As a consequence of the PCFS offering, the Group's debt to equity ratio recorded a slight increase to 28.9%.

As we indicated in our annual report for financial year ended December 31, 2007, we expect 2008 to be a challenging year for the financial services industry. Sagicor has made a solid start to 2008 and our performance outlook for the remainder of the year is one of cautious optimism.

Terrence A Martins Chairman May 28, 2008

FINANCIAL HIGHLIGHTS	March 31, 2008	March 31,2007
Group net income	US \$20.0m	US \$16.1m
Net income attributable to shareholders	US \$13.5m	US \$9.9m
Annualised return on shareholders' equity	11.9%	9.5%
Shareholders' equity	US \$463.5m	US \$419.9m
Revenue	US \$225.4m	US \$166.2m

CONSOLIDATED BALANCE SHEET

	Amounts expressed in US \$000		
	March 31	December 31	
	2008	2007	
	(unaudited)	(audited)	
ASSETS			
Financial investments	2,715,871	2,683,007	
Other investments and assets	1,095,283	966,694	
Total assets	3,811,154	3,649,701	
LIABILITIES			
Policy liabilities	1,990,663	1,920,595	
Other liabilities	1,219,613	1,142,399	
Total liabilities	3,210,276	3,062,994	
EQUITY			
Shareholders' equity	463,548	455,174	
Participating accounts	9,587	9,396	
Minority interest	127,743	122,137	
Total equity	600,878	586,707	
Total liabilities and equity	3,811,154	3,649,701	

CONSOLIDATED INCOME STATEMENT

Amounts expressed in US \$000 Three months ended March 31 2008 2007 (unaudited) (unaudited) **REVENUE** Net premium revenue 138,939 96,639 69,511 Net investment and other income 81,385 Gain arising on acquisition 5,104 Total revenue 225,428 166,150 **BENEFITS AND EXPENSES Benefits** 118,060 91,462 82,988 55,738 Expenses 147,200 Total benefits and expenses 201,048 **INCOME FROM ORDINARY ACTIVITIES** 24,380 18,950 (2,838)Income taxes (4,359)**NET INCOME FOR THE PERIOD** 20,021 16,112 **NET INCOME ATTRIBUTABLE TO:** Shareholders 13,499 9,895 Participating policyholders 267 1,344 Minority interest 4,873 6,255 20,021 16,112 Net income attributed to shareholders - EPS Basic earnings per common share 4.9 cents 3.7 cents Fully diluted earnings per common share 4.9 cents 3.7 cents

Amounts expressed in US \$000

Three months ended March 31,	2008			
(unaudited)				

	(unaudited)					
	Share		Retained	Participating	Minority	
	Capital	Reserves	Earnings	Accounts	Interest	Total
Balance, beginning of period	231,695	21,735	201,744	9,396	122,137	586,707
Net losses recognised directly in equity	_	(20,526)	_	(11)	(8,447)	(28,984)
Net income for the period	_	_	13,499	267	6,255	20,021
otal recognised gains / (losses)		(20,526)	13,499	256	(2,192)	(8,963)
ssue of shares	25,800		_	_	272	26,072
Ninority interest acquired	_	_	_	_	13,485	13,485
Dividends declared	_	_	(11,087)	_	(5,869)	(16,956)
Other movements		268	420	(65)	(90)	533
	25,800	(20,258)	2,832	191	5,606	14,171
alance, end of period	257,495	1,477	204,576	9,587	127,743	600,878
		T		ded March 31, 200 udited)	7	
	Share		Retained	Participating	Minority	
	Capital	Reserves	Earnings	Accounts	Interest	Total
alance, beginning of period	230,235	48,106	135,509	9,902	118,553	542,305
let losses recognised directly in equity	_	(4,276)	_	(89)	(1,507)	(5,872)
let income for the period	_		9,895	1,344	4,873	Ì6,112
otal recognised gains / (losses)		(4,276)	9,895	1,255	3,366	10,240
sue of shares	_	· _	_	_	1,149	1,149
ther movements	_	1,844	(1,387)	(65)	_	392
		(2,432)	8,508	1,190	4,515	11,781
	222 225	45.674	7.4.4.077	17.000	702.060	FF 4 00 6

CONSOLIDATED CASH FLOW STATEMENT

45,674

230,235

Amounts expressed in US \$000

11,092

123,068

554,086

144,017

Three months ended March 31 2008 2007 (unaudited) (unaudited) **CASH FLOWS** Operating activities 25,449 (37,999)Investing activities 693 (4,636)Financing activities 12,160 1,509 Effects of exchange rate changes (845)(872)Net change in cash and cash equivalents 37,430 (41,971)Cash and cash equivalents, beginning of period 113,492 224,674 Cash and cash equivalents, end of period 150,922 182,703

NOTES TO THE FINANCIAL STATEMENTS

1. BASIS OF PREPARATION

Balance, end of period

These condensed interim financial statements have been prepared in accordance with the accounting policies set out in note 2 of the December 31, 2007 audited financial statements.

2. ACQUISITIONS

2.1 Insurance portfolio

Effective January 18, 2008, the Sagicor Group acquired an insurance portfolio of approximately 11,000 policies which are located primarily in Curacao and Aruba. The carrying value of the assets and liabilities acquired, the purchase consideration and related costs, and the initial goodwill arising are as follows:

	03 4000
Carrying value of assets acquired	53,581
Carrying value of liabilities acquired	(53,581)
Purchase consideration and related costs	3,463
Goodwill arising on acquisition	3,463

The Group is in the process of determining the fair value of the net assets acquired, including intangible assets, and on completion of this exercise, the ultimate goodwill arising will be determined.

2.2 Barbados Farms Limited

In February 2008, the Group completed the acquisition of a 77% interest in Barbados Farms Limited, a publicly listed company in Barbados engaging in the production of sugar cane and vegetable crops.

The estimated fair value of the net assets acquired, the purchase consideration and related costs and the initial gain arising on acquisition are as follows:

	05 \$000
Estimated fair value of assets acquired	61,346
Estimated fair value of liabilities acquired	(2,606)
	58,740
Share of estimated fair value of net assets acquired	45,255
Purchase consideration and related costs:	
Issue of common shares	25,800
Cash	14,351
	40,151
Gain arising on acquisition	5,104

The Group has determined the fair value of the net assets acquired on a provisional basis. Final values will be determined during the course of the year after completion of reviews of the real estate and biological assets acquired.